

# Summarised Group results

for the year ended 31 December 2017



#### SUMMARISED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

as at 31 December 2017

| R'million  | 31 Dec<br>2017<br>Audited | 31 Dec<br>2016<br>Audited |
|--|---------------------------|---------------------------|
| Non-current assets<br>Current assets                           | 3 566<br>3 390            | 3 497<br>2 950            |
| Total assets   | 6 956                     | 6 447                     |
| Total equity<br>Non-current liabilities<br>Current liabilities | 4 034<br>1 611<br>1 311   | 3 684<br>1 579<br>1 184   |
| Equity and liabilities   | 6 956                     | 6 447                     |

#### SUMMARISED CONSOLIDATED INCOME STATEMENT

|  | 31 Dec  | 31 Dec  |
|--|---------|---------|
|  | 2017    | 2016    |
| R'million                                  | Audited | Audited |
| Revenue                                    | 5 693   | 5 537   |
| EBITDA                                     | 1 183   | 1 237   |
| Depreciation, amortisation and impairments | (328)   | (389)   |
| Earnings before interest and taxation      | 855     | 848     |
| Headline earnings                          | 620     | 585     |
|  |         |         |

#### SUMMARISED CONSOLIDATED STATEMENT OF CASH FLOWS

| R'million   | 31 Dec<br>2017<br>Audited | 31 Dec<br>2016<br>Audited |
|---|---------------------------|---------------------------|
| Cash generated from operations before restructuring costs<br>Restructuring costs paid | 997                       | 1 159<br>(60)             |
| Cash generated from operations<br>Interest, taxation and dividends paid               | 997<br>(583)              | 1 099<br>(526)            |
| Net cash inflow from operating activities<br>Net investment activities                | 414<br>(223)              | 573<br>(272)              |
| Free cash flow  | 191                       | 301                       |
| Cash and cash equivalents   | 1 344                     | 1 153                     |

## Performance highlights

During the year under review, Afrox increased revenue by 2.8% from improved volumes in the segments Atmospheric Gases and LPG and effective price cost recovery across all four segments. Adjusting for non-recurring item (2016 litigation settlement with ArcelorMittal South Africa Limited), Afrox Group revenue increased by 6% on a comparable basis. The growth in revenue was achieved despite the continued weakness of the South African economy.

Earnings before interest, tax, depreciation and amortization (EBITDA) margin reduced by 160 basis points (bps) to 20.8% (2016: 22.3%) resulting in a 4.4% reduction in reported EBITDA. However, on a comparable basis EBITDA improved by 9.9%, adjusted for the impact from the non-recurring item in 2016. Despite the reduction in EBITDA, headline earnings per share increased by 6.1% to 201.0 cents (2016: 189.4 cents), and basic earnings per share increasing by 5.3% to 203.6 cents (2016: 193.3 cents) with an underlying growth in headline earnings per share of 32.3% and 30.7% growth in earnings per share, adjusting for the 2016 litigation settlement.

Effective balance sheet management and cost containment resulted in a further increase in the cash position to R1 344 million (December 2016: R1 153 million). Included in net investment activities is capital expenditure of R350 million (2016: R389 million), and reflects the adequate production capacity of the Group at present and the expected relatively low economic growth.

Return on capital employed (ROCE) as reported, reduced by 90 bps to 23.7% (2016: 24.6%), adjusting for the impact of the 2016 settlement however, ROCE improved by 370 bps compared to 2016. The adjusted improvement in ROCE reflects the continued balance sheet optimisation.

#### Outlook

Afrox believes in its products, people and its strong value contribution to its customers. Despite the expected continued low economic growth in 2018 Afrox will continue to seek specific growth opportunities, maintain its control over cost increases and continue its productivity improvement initiatives.

## About this short-form announcement

The short-form announcement is the responsibility of the directors. It should be noted that this announcement is only a summary of the information included in the detailed SENS announcement, and therefore does not include complete or full details Any investment decision by investors and/or shareholders should be based on the information in the full announcement. The full announcement has been published on SENS and the Group's website on www.Afrox.com and is available for inspection at the registered offices of the Company during business hours. Copies of the full announcement can be requested from the Company by emailing investor.relations@afrox.linde.com.

Executive directors: S Venter (Managing Director), M Vogt\* (Group Financial Director)
Non-executive directors: B Eulitz\* (Chairman), M von Plotho\*
Independent non-executive directors: Dr KDK Mokhele, CF Wells\*\*, NVL Qangule,
G| Strauss, NV Fakude

\*German \*\*British



#### Revenue R5 693 million

Increase of 2.8% from R5 537 million at 31 December 2016



# Earnings per share 203.6 cents

Increase of 5.3% from 193.3 cents at 31 December 2016



# Headline earnings per share 201 cents

Increase of 6.1% from 189.4 cents at 31 December 2016



### 2017 Dividend 100 cents per share

Increase of 6.4% from 94 cents at 31 December 2016

#### IMPACT OF NON-RECURRING ITEM

2016 R'million 2016 Adjustment\* Normalised % change 2017 Revenue 5 693 5 537 (165)5 372 Earnings per share (cents) 203.6 193.3 37.6 155.7 30.7% Headline earnings 201.0 189.4 151.8 per share (cents) 37.6 32.4% Dividend for the year (cents) 100.00 94.00 18.00 76.0 31.6%

\* Litigation settlement of R165 million received from ArcelorMittal in 2016