

STANDARD RATES - ESWATINI
Period: 4th September 2024 – 3rd October 2024

Content:

1. BULK CHARGES
2. IG & SP COMPRESSED GASES & HARDGOODS
3. LPG PACKAGED & HOSPITALITY GASES
4. MEDICAL CHARGES
5. ADDITIONAL CHARGES
6. DELIVERY CHARGES (INCLUDING ANNEXURE A & B)
7. RENTAL CHARGES
8. REPLACEMENT COSTS FOR LOST ASSETS

RATES LISTED IN THE TABLES BELOW ARE EXCLUSIVE OF VALUE ADDED TAX AND ARE SUBJECT TO CHANGE

** MINIMUM RATE - QUOTATION TO BE PROVIDED

| 1. BULK CHARGES | ITEM NO | CHARGE (EXCL VAT) | UNIT OF MEASURE |
|--------------------------------------|--------------|-------------------|-----------------|
| BULK EMERGENCY DELIVERY | BLKEMERDEL | **E2 223.67 | PER DELIVERY |
| ABORTED DELIVERY CHARGE | ABORTDELCHRG | E4 100.26 | PER DELIVERY |
| DELIVERY RESTRICTION - PHYSICAL SITE | 1DELIREST | | PER DELIVERY |
| DELIVERY RESTRICTIONS – TIME | 2REST | | PER DELIVERY |
| BULK CANCELLED ORDER CHARGE | BLKCANOCH | | PER ORDER |
| BULK WAITING TIME AT DP | BLKWTCHG | | PER HOUR |

| 2. IG & SP COMPRESSED GASES & HARDGOODS | ITEM NO | CHARGE (EXCL VAT) | UNIT OF MEASURE |
|---|--------------------|-------------------|-----------------|
| IND AND SG MCP ABORT DELIVERY CHARGE | ISGMCPABORTDELCHRG | | PER MCP |
| IND AND SG PCC ABORT DELIVERY CHARGE | ISGPCCABORTDELCHRG | | PER PCC |
| IND AND SG CANCELLED ORDER CHARGE | ISGCANOCHG | | PER ORDER |
| IND AND SP GAS WAITING TIME AT DP | ISGWTCHG | | PER HOUR |
| IND AND SG FREE RIDER CYLINDER CHARGE | ISGFRCYLCHRG | | PER CYLINDER |

| 3. LPG PACKAGED & HOSPITALITY GASES | ITEM NO | CHARGE (EXCL VAT) | UNIT OF MEASURE |
|---|----------------|-------------------|-----------------|
| LIQUID PETROLEUM (LPG) DEPOSIT | | | PER CYLINDER |
| HOSP AND LPG CANCELLED ORDER CHARGE | HOSPLPGCANOCHG | | PER ORDER |
| HOSP AND LPG WAITING TIME AT DP | HLPGWTCHG | | PER HOUR |
| HOSPITALITY AND LPG FREE-RIDER CYLINDER | HOSPFRCYLCHRG | | PER CYLINDER |
| HOSPITALITY DELIVERY CHARGE | | 3.99% | INVOICE VALUE |

| 4. MEDICAL / HOMECARE | ITEM NO | CHARGE (EXCL VAT) | UNIT OF MEASURE |
|---|---------------|-------------------|-----------------|
| HOMECARE DELIVERY CHARGE | HOMEDELCHRG | | PER ORDER |
| HOMECARE AFTER-HOURS EMERGENCY DELIVERY | MEDIAHEMERDEL | **E920.67 | PER DELIVERY |
| HEALTHCARE WAITING TIME AT DP | HWTCHG | | PER HOUR |
| HEALTHCARE CANCELLED ORDER CHARGE | HCCANOCHG | | PER ORDER |
| HEALTHCARE FREE RIDER CYLINDER CHARGE | HCFRCYLCHRG | | PER CYLINDER |

| 5. ADDITIONAL CHARGES | ITEM NO | CHARGE (EXCL VAT) | UNIT OF MEASURE |
|------------------------------|--------------------|-------------------|-----------------|
| ENERGY SURCHARGE | | SUBJECT TO CHANGE | |
| PRODUCT SOURCING CHARGE | | SUBJECT TO CHANGE | |
| BULK FUEL SURCHARGE | | SUBJECT TO CHANGE | |
| CERTIFICATE OF ANALYSIS | CERTPRODANALYSCERT | SUBJECT TO CHANGE | |
| LATE PAYMENT INTEREST CHARGE | | PRIME + 5% | |
| RETURN POLICY ADMIN FEE | | 25% | INVOICE VALUE |
| RETURN POLICY HANDLING FEE | HANDLINGFEE | | |

| 6. DELIVERY CHARGES (refer to Annexure A & B for Delivery Charge Escalation Methodology, Collection Compliance Manual) | |
|--|-----------------------|
| Distance from Source (kilometres) | Delivery Charge – SZL |
| (Zone 1) Matsapha, Malkerns, Ezulwini & Manzini | E1,130.00 |
| Zone 2) Mbabane & Sidwashini | E1,422.00 |
| Other (Outlying Routes) | E2,618.00 |

The delivery charge is based on a 3-Tiered radius/distance in kilometers from an Afrox supply site to a customer’s designated delivery point.

Delivery charges will apply to Industrial Packaged Gases, Medical Packaged Gases, Special Gases, Refrigerants, Non-Regulated LPG Packaged and Hardgoods (Welding Equipment and Consumables). Delivery charges are subject to change.

No customer purchase orders will be processed from the effective date if no delivery charge is specified on your order. Afrox urges you to align your purchase order process by catering for the delivery charge to minimize any disruption in supply.

Refer to Annexure A & B (Delivery charge and escalation methodology and Collection Compliance Manual)

ANNEXURE A

DELIVERY CHARGE AND ESCALATION METHODOLOGY

Afrox will, from 1st July 2022, implement the delivery charges to its Packaged Gases and Products (“PGP”), Special Gases and Refrigerants, Non-Regulated Packaged, LPG, Hospitality and Hardgoods (Welding Equipment and Consumables) customer bases.

The delivery charge takes into consideration a number of elements and factors, including:

1. Fuel/diesel: Diesel 0.05% Sulphur,
2. Labour, and
3. Other transport components and requirements.

The Fuel Component: Diesel 0.05% Sulphur will be adjusted as a portion of the cost directly related to the published price (DMRE) by the first Wednesday of each month. Accordingly, the price may vary as the Fuel Component fluctuates.

For the Labour component, the price will be adjusted by Afrox effective March every year.

For other transport components, the price will be reviewed by Afrox quarterly.

Prices will be reviewed in accordance with the components, and weightings may vary from time to time based on input cost changes and other factors.

ANNEXURE B

COLLECTION COMPLIANCE MANUAL

The following conditions will apply to those customers eligible for collection. The respective customer will need to comply strictly with the prescribed conditions.

Please note each site has limitations on stock holdings based on the local Major Hazard Review Process (MHRP) and Fire Department Guidelines.

Customers are therefore urged to enquire with collection sites on stock availability prior to collection.

Quantity of Products that may be collected from Branches: with quantities exempt from Dangerous Goods requirements by law.

| DANGEROUS GOODS TRANSPORTATION EXEMPTION | | | | |
|--|---------------------------------|-------------------|----------------------|-------------------------|
| GENERIC PRODUCT | PRODUCT WEIGHT (kg) | MAX kg/Ltr | WEIGHT FACTOR | MAX CYLINDER QTY |
| Dissolved Acetylene | 8 | 100 | 10 | 12 |
| Argon | 18 | 500 | 2 | 20 |
| Compressed Air | 9 | 500 | 2 | 20 |
| Nitrogen | 11 | 500 | 2 | 20 |
| Oxygen | 12 | 200 | 5 | 16 |
| CO2 | 32 | 500 | 2 | 15 |
| N2O | 32 | 200 | 5 | 6 |
| Helium | 2 | 500 | 2 | 20 |
| Hydrogen | 1 | 100 | 10 | 20 |
| LPG 9KG | 9 | 100 | 10 | 11 |
| LPG 14KG | 14 | 100 | 10 | 7 |
| LPG 19KG | 19 | 100 | 10 | 5 |
| LPG 48KG | 48 | 100 | 10 | 2 |
| Mix Load Exemption Calculation | kg/Ltr Quantity x Factor | | | |
| Note: Total Mixed Load Sum below 1000kg exempted. | | | | |

NB: A customer may not exceed the loading capacity of the vehicle's plated Gross vehicle Mass (GVM).

Driver compliance for non-Dangerous Goods based on the above table.

- A valid driver's license applies to the vehicle being operated.
- A driver is responsible for ensuring the load is secured.
- Driver to obey site rules.

Vehicle compliance for non-Dangerous goods collections

- Legally Road Worthy per the National Road traffic act of 1996
- Valid license applicable to the vehicle
- No trailers are to be used for the conveyance of cylinders.

Products that cannot be collected and can only be delivered.

- Manifold Cylinder Pallet (MCP)
- Portable Cryogenic Containers (PCC)
- Ammonia Barrels
- Refrigerant Drums
- Ammonia cylinders
- Sulphur Dioxide (SO2)

- Toxic chemicals that require special knowledge and handling (refer to Afrox Product Reference manual)

Non-compatible products that should be compartmentalized when transported.

- Oxygen and flammable gases (for example, LPG / acetylene)

| 7. RENTAL CHARGES | ITEM NO | CHARGE (EXCL VAT) | UNIT OF MEASURE |
|-------------------------------------|-------------|-------------------|------------------------|
| SUREMIX RENTAL LRG | HOSPLRG | 394.86 | PER CYLINDER PER MONTH |
| PARTIGAS RENTAL | HOSPPARTI | 381.87 | |
| SUREMIX RENTAL SML | HOSPSML | 224.24 | |
| INDUSTRIAL CYLINDER RENTAL | INDLRG | 437.09 | |
| INDUSTRIAL MULTI CYL PALLET | INDMCP | 9575.22 | |
| AMMONIA BARREL RENTAL MONTHLY | SPAMMBARREL | 28538.14 | |
| SPECIAL MIX FOODFRESH CYL | SPFOODFR | 702.95 | |
| LECTURE BOTTLE RENTAL | SPECT | 291.93 | |
| SPECIAL GRADE LIQUEFIED PRODUCT CYL | SPLIQ | 775.23 | |
| SPECIAL LARGE ALUMINIUM CYL | SPLRGALUM | 715.98 | |
| SPECIAL COCAL MIX LARGE CYL | SPLRGCOCAL | 702.95 | |
| SPECIAL HELIUM LARGE CYL | SPLRGHE | 678.47 | |
| SPECIAL METHCAL LARGE CYL | SPLRGMETH | 702.95 | |
| SPECIAL STEEL LARGE CYL | SPLRGSTEEL | 702.95 | |
| SP STEEL LARGE | SPLRGSTH2 | 702.95 | |
| SP MANIFOLD CYLINDER PALLET RENTAL | SPMCP | 12500.12 | |
| MIX MULTI COMPONENT | SPMULTIMIX | 768.19 | |
| SP PCC RENTAL | SPPCC | 7737.26 | |
| SP PROPANE | SPPROP | 662.15 | |
| REFRIGERANT DRUM RENTAL | SPREFDRUM | 3480.42 | |
| SP RMIX | SPRMIX | 727.4 | |
| SPECIAL ALUMINIUM SMALL CYL | SPSMLALUM | 732.28 | |
| SPECIAL COCAL MIX SMALL CYL | SPSMLCOCAL | 702.95 | |
| SPECIAL HELIUM SMALL CYL | SPSMLHE | 678.47 | |
| SPECIAL METHCAL SMALL CYL | SPSMLMETH | 702.95 | |
| SPECIAL STEEL SMALL CYL | SPSMLSTEEL | 702.95 | |
| SO2 DRUM RENTAL | SPSO2DRUM | 12921.92 | |
| SP SPECTRA SEAL | SPSPECSEAL | 978.58 | |

| 8. REPLACEMENT COSTS FOR LOST ASSETS | ITEM NO | CHARGE (EXCL VAT) | UNIT OF MEASURE |
|---|---------------|-------------------|-----------------|
| FIBRE WRAPPED (IVR CYLINDERS) | RECOVOFINDCYL | R4 117.53 | EACH |
| STEEL INDUSTRIAL, MEDICAL AND SPECIAL GAS CYLINDERS | RECOVOFINDCYL | R5 506.51 | EACH |
| SMALL MEDICAL CYLINDERS | RECOVOFINDCYL | R2 496.68 | EACH |
| CYLINDER PALLETS (EPALLET) | RECOVOFINDCYL | R8 371.00 | EACH |
| AMMONIA | RECOVOFINDCYL | R7 159.56 | EACH |
| ALUMINIUM SPECIAL GAS CYLINDERS | RECOVOFINDCYL | R16 937.25 | EACH |
| SPECTRA SEALED CYLINDERS (S) | RECOVOFINDCYL | R12 154.54 | EACH |
| SPECTRA SEALED CYLINDERS (L) | RECOVOFINDCYL | R24 560.29 | EACH |
| ACETYLENE CYLINDERS | RECOVOFINDCYL | R5 485.72 | EACH |
| MCP | RECOVOFINDCYL | R123 703.00 | EACH |
| ACETYLENE MCP | RECOVOFINDCYL | R108 134.00 | EACH |
| DRUMS R134A (785KG, 850KG, 900KG) | RECOVOFINDCYL | R37 884.00 | EACH |
| PCC | RECOVOFINDCYL | R54 330.50 | EACH |
| R134A/R22 CYLINDERS | RECOVOFINDCYL | R4 810.98 | EACH |
| LECT BOTTLES | RECOVOFINDCYL | R1 704.74 | EACH |
| SUREMIX(L) | RECOVOFINDCYL | R5 506.51 | EACH |
| PARTIGAS(L) | RECOVOFINDCYL | R5 506.51 | EACH |
| SUREMIX(M) | RECOVOFINDCYL | R4 117.53 | EACH |
| PARTIGAS(M) | RECOVOFINDCYL | R4 117.53 | EACH |
| SUREMIX(S) | RECOVOFINDCYL | R2 397.62 | EACH |
| PARTIGAS(S) | RECOVOFINDCYL | R1 879.96 | EACH |